



CALIFORNIA ASSOCIATION OF REALTORS®

TRENDS

In California Real Estate

Volume 32, Number 11

November 2011

Restoration of FHA High Cost Limit to Help Challenged Market Segment



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By: Sara Sutachan, senior research analyst and Oscar Wei, senior research analyst



Quick Reference



Housing Market Indicator



Median Home Sales Price



Housing Supply



Unsold Inventory Index



Affordability Index

TRENDS

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As loan limits were reduced to lower levels on October 1st, October home sales in the affected price tiers softened in California. Overall, there were 493,240 sales of existing detached homes in October improving 0.9 percent on a month-to-month basis and up by 8.5 percent over last year. California home sales rose for the fourth consecutive month on a seasonally adjusted annualized basis. The statewide median price, however, showed a larger than expected decline of 3.3 percent from September and a decrease of 8.9 percent from last October to \$278,060.

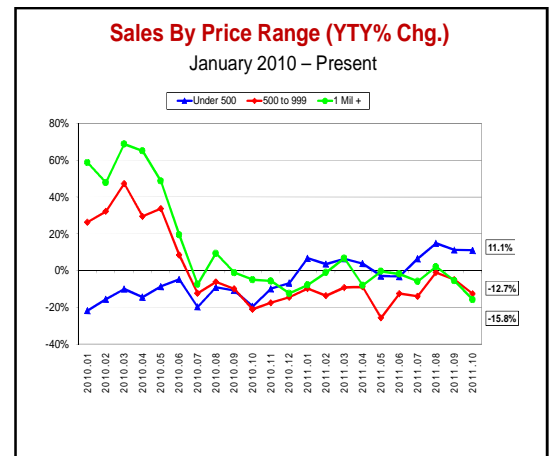
Despite the overall gains in statewide sales, sales in the price segment between \$500,000 to \$999,999 (the price segment directly impacted by the reduction in loan limits) were down 16.4 percent on a month-to-month basis and down 12.7 percent on a year-over-year basis. While it remains to be seen how much of the sales decline in this price tier may be attributed to the rollback of loan limits, the drop was particularly large when compared to sales under \$500,000, which only declined 6.1 percent on a month-to-month basis but increased 11.1 percent when compared to the same period a year ago.

Fannie Mae, Freddie Mac, and the Federal Housing Administration (FHA) together account for 95 percent of all new mortgages in California in each of the last three years (C.A.R. Annual Housing Market Survey). They are a vital part of the housing market in California where household incomes are not much different from the country as a whole but home prices are considerably higher. The higher cost loan limit provided a much needed source of financing to the mid-priced segment of market in California, particularly to trade-up buyers who continue to face challenges to moving up due to loss of equity, lower values, and other factors. The reduction in the high cost limits had a negative impact on this already struggling segment of the market, which in turn hinders the supply of entry-level homes for first-time buyers to purchase, compromising the housing recovery.

Would-be home buyers seeking home loans above the conforming loan limit must qualify for jumbo loans, which have higher interest rates (jumbo rates

are currently about 70 basis points higher than conventional 30-year fixed rate mortgages backed by Fannie or Freddie), require higher down payments, and are subject to tighter underwriting standards. The direct impact of lower loan limits is a higher monthly payment, which has an adverse effect on housing affordability for California home buyers.

In November, Congress voted to restore the higher FHA limits which will provide a financing alternative for an important segment of the market that must recover for the overall market to heal. The FHA temporary high-cost loan limits provides households with ownership opportunities that would otherwise be sorely missed. This is one small step to help housing recover, which in turn will help the economic recovery in the state and the nation.



County Economic Profiles



Available for 25 counties
and the state of California

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- Median home prices and mortgage rates
- Housing Affordability index
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CALIFORNIA HOUSING MARKET INDICATORS

October 2011

| | DETACHED | ATTACHED | BOTH |
|------------------------------|-----------|-----------|-----------|
| Market Share of Sample Sales | 82.50% | 17.50% | 100.00% |
| Median Time on Market | 55 Days | 64 Days | 56 Days |
| Previous Month | 54 Days | 65 Days | 56 Days |
| Previous Year | 53 Days | 59 Days | 54 Days |
| Time on Market Before Sale | | | |
| Less than 30 days | 32.60% | 28.30% | 31.70% |
| 31-60 days | 20.80% | 20.30% | 20.80% |
| 61-90 days | 15.10% | 15.10% | 15.20% |
| 91-120 days | 10.00% | 9.80% | 9.90% |
| Over 120 days | 21.50% | 26.50% | 22.30% |
| Unsold Inventory Index | 5.3 Mos. | 5.9 Mos. | 5.4 Mos. |
| Previous Month | 5.1 Mos. | 6.1 Mos. | 5.3 Mos. |
| Previous Year | 5.4 Mos. | 5.7 Mos. | 5.4 Mos. |
| Sample Median Sales Price | \$275,090 | \$230,485 | \$272,320 |
| Change from previous month | -2.42% | 1.42% | -2.21% |
| Change from previous year | -8.83% | -6.18% | -8.12% |
| Sample Median List Price | \$372,029 | \$275,165 | \$360,768 |
| Change from previous month | -1.31% | -1.66% | -1.56% |
| Change from previous year | 2.12% | -2.64% | 0.96% |

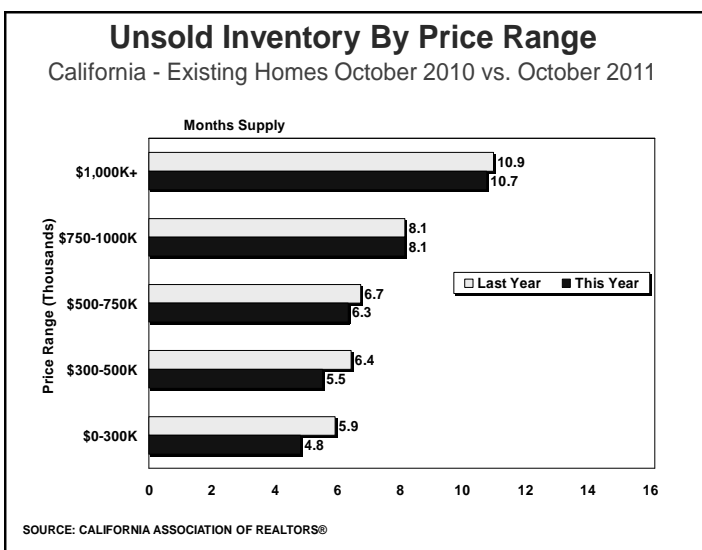
SALES BY PRICE RANGE AND NUMBER OF BEDROOMS (DETACHED)

| Price Brackets | Percent of Monthly Total | | |
|----------------------------------|--------------------------|---------------|---------------|
| | Oct '11 | Sep '11 | Oct '10 |
| \$ 79,999 or less` | 6.4% | 6.1% | 5.1% |
| \$ 80,000-\$119,999 | 8.0% | 7.7% | 6.9% |
| \$120,000-\$159,999 | 10.5% | 10.0% | 9.4% |
| \$160,000-\$199,999 | 9.9% | 9.5% | 9.1% |
| \$200,000-\$249,999 | 11.1% | 11.0% | 10.6% |
| \$250,000-\$299,999 | 9.9% | 9.7% | 9.4% |
| \$300,000-\$499,999 | 23.7% | 23.4% | 24.6% |
| \$500,000-\$749,999 | 11.6% | 11.9% | 13.5% |
| \$750,000-\$999,999 | 4.0% | 5.2% | 5.2% |
| \$1,000,000 and over | 5.0% | 5.3% | 6.2% |
| Total | 100.0% | 100.0% | 100.0% |
| Sales By Bedroom Category | | | |
| 2 or fewer bedrooms | 12.2% | 11.9% | 12.7% |
| 3 bedrooms | 48.6% | 47.7% | 46.7% |
| 4 or more bedrooms | 39.2% | 40.3% | 40.6% |
| Total | 100.0% | 100.0% | 100.0% |

CALIFORNIA MEDIAN HOME SALES PRICE AND RESALE ACTIVITY SINGLE-FAMILY DETACHED HOMES

| | Median Home Sales Price | %Chg. Over Prev. Month | %Chg. Over Prev. Year | Seasonally Adjusted | %Chg. Over Prev. Month | %Chg. Over Prev. Year |
|---------------------|----------------------------|---------------------------|--------------------------|----------------------------|---------------------------|--------------------------|
| | | | | Annualized Rate of Sale | | |
| October 2007 | \$501,730 | -6.4% | -9.1% | 254,650 | -0.3% | - 42.8% |
| October 2008 | \$307,210 | -3.8% | -38.8% | 557,050 | 7.2% | 118.8% |
| October 2009 | \$297,500 | 0.3% | -3.2% | 560,390 | 5.5% | 0.6% |
| | | | | | | |
| January 2010 | \$284,600 | -7.3% | 13.9% | 532,870 | -4.6% | -11.6% |
| February 2010 | \$278,190 | -2.3% | 13.4% | 518,390 | -2.7% | -13.4% |
| March 2010 | \$300,900 | 8.2% | 20.5% | 506,680 | -2.3% | 0.5% |
| April 2010 | \$307,000 | 2.0% | 21.3% | 476,150 | -6.0% | -6.0% |
| May 2010 | \$327,460 | 6.7% | 24.3% | 551,440 | 15.8% | 0.9% |
| June 2010 | \$313,890 | -4.1% | 14.3% | 495,780 | -10.1% | -3.6% |
| July 2010 | \$318,550 | 1.5% | 11.7% | 438,850 | -11.5% | -21.0% |
| August 2010 | \$320,860 | 0.7% | 9.4% | 451,520 | 2.9% | -14.2% |
| September 2010 | \$313,460 | -2.3% | 5.7% | 468,700 | 3.8% | -11.8% |
| October 2010 | \$305,150 ^r | -2.7% | 2.6% | 454,740 ^r | -3.0% | -18.9% |
| November 2010 | \$296,690 | -2.5% | -2.6% | 491,590 | 9.4% | -8.4% |
| December 2010 | \$305,020 | 2.8% | -0.6% | 520,080 | 5.8% | -6.9% |
| January 2011 | \$279,140 | -8.5% | -1.9% | 547,080 | 5.2% | 2.7% |
| February 2011 | \$271,320 | -2.8% | -2.5% | 498,450 | -8.9% | -3.8% |
| March 2011 | \$286,510 | 5.6% | -4.8% | 514,660 | 3.3% | 1.6% |
| April 2011 | \$293,800 | 2.5% | -4.3% | 500,950 | -2.7% | 5.2% |
| May 2011 | \$292,420 | -0.5% | -10.7% | 471,840 | -5.8% | -14.4% |
| June 2011 | \$295,210 | 1.0% | -6.0% | 477,910 | 1.3% | -3.6% |
| July 2011 | \$294,050 | -0.4% | -7.7% | 457,930 | -4.2% | 4.3% |
| August 2011 | \$297,060 | 1.0% | -7.4% | 498,320 | 8.8% | 10.4% |
| September 2011 | \$287,440 | -3.2% | -8.3% | 488,700 ^r | -1.9% | 4.3% |
| October 2011 | \$278,060 | -3.3% | -8.9% | 493,240 | 0.9% | 8.5% |

r = revised



UNSOLD INVENTORY INDEX

(In months supply)
October 2011

| | Detached List/Sales | Attached List/Sales |
|--|------------------------|------------------------|
| Central Valley (not including Sacramento) | 4.2 mo. | N/A |
| Los Angeles | 6.0 mo. | 6.6 mo. |
| Northern Wine Country | 6.5 mo. | 5.0 mo. |
| Orange County | 6.9 mo. | 7.4 mo. |
| Sacramento | 2.2 mo. | 2.6 mo. |
| San Diego | 7.0 mo. | 6.7 mo. |
| San Francisco Bay | 4.8 mo. | 4.5 mo. |
| Santa Barbara | 7.1 mo. | 5.4 mo. |
| California Totals | 5.3 mo. | 5.9 mo. |

**MEDIAN HOME SALES PRICE AND RESALE ACTIVITY
DETACHED HOMES**

| | | | Changes in Price | | Changes in Sales | | |
|---------------------------------------|-----|------|------------------|-----------|------------------|-----------|----------|
| | | | Median Price | Monthly % | Yearly % | Monthly % | Yearly % |
| CENTRAL VALLEY | | | | | | | |
| | Oct | 2009 | N/A | N/A | N/A | N/A | N/A |
| | Oct | 2010 | N/A | N/A | N/A | N/A | N/A |
| | Aug | 2011 | N/A | N/A | N/A | N/A | N/A |
| | Sep | 2011 | N/A | N/A | N/A | N/A | N/A |
| | Oct | 2011 | N/A | N/A | N/A | N/A | N/A |
| HIGH DESERT | | | | | | | |
| | Oct | 2009 | \$118,579 | 0.6% | -23.3% | -3.0% | -1.1% |
| | Oct | 2010 | \$125,060 | 0.1% | 5.5% | -2.4% | -32.7% |
| | Aug | 2011 | \$121,139 | 2.8% | -5.3% | 1.9% | 3.9% |
| | Sep | 2011 | \$120,000 | -0.9% | -4.0% | -2.0% | 10.3% |
| | Oct | 2011 | \$118,088 | -1.6% | -5.6% | -4.1% | 8.3% |
| LOS ANGELES | | | | | | | |
| | Oct | 2009 | \$328,833 | -2.9% | -8.5% | 14.6% | -2.6% |
| | Oct | 2010 | \$333,968 | -6.2% | 1.6% | 3.0% | -22.5% |
| | Aug | 2011 | \$312,900 | -1.3% | -7.0% | 3.4% | 1.8% |
| | Sep | 2011 | \$330,606 | 5.7% | -7.1% | 3.5% | 1.4% |
| | Oct | 2011 | \$307,970 | -6.8% | -7.8% | 2.6% | 1.0% |
| MONTEREY | | | | | | | |
| | Oct | 2009 | \$297,114 | -0.6% | -10.4% | 16.7% | 10.8% |
| | Oct | 2010 | \$343,478 | 5.2% | 15.6% | -9.9% | -31.4% |
| | Aug | 2011 | \$359,230 | 11.2% | 3.7% | 10.9% | -3.3% |
| | Sep | 2011 | \$351,886 | -2.0% | 7.8% | -8.2% | -9.6% |
| | Oct | 2011 | \$344,827 | -2.0% | 0.4% | -5.2% | -5.0% |
| NORTHERN CALIFORNIA | | | | | | | |
| | Oct | 2009 | \$267,571 | 0.9% | -6.6% | 10.4% | 16.6% |
| | Oct | 2010 | \$245,658 | -0.6% | -8.2% | -9.4% | -15.6% |
| | Aug | 2011 | \$223,891 | 0.6% | -11.8% | 14.4% | 25.1% |
| | Sep | 2011 | \$228,198 | 1.9% | -7.7% | 2.4% | 25.2% |
| | Oct | 2011 | \$217,755 | -4.6% | -11.4% | -13.9% | 18.9% |
| NORTHERN WINE COUNTRY | | | | | | | |
| | Oct | 2009 | \$366,264 | 6.9% | -1.0% | 4.7% | -11.6% |
| | Oct | 2010 | \$345,454 | -3.5% | -5.7% | -18.6% | -24.7% |
| | Aug | 2011 | \$330,065 | 1.7% | -12.5% | 15.5% | 17.2% |
| | Sep | 2011 | \$341,463 | 3.5% | -4.6% | -16.8% | 0.0% |
| | Oct | 2011 | \$318,657 | -6.7% | -7.8% | 4.7% | 28.6% |
| ORANGE COUNTY | | | | | | | |
| | Oct | 2009 | \$528,217 | -2.4% | 6.1% | -1.7% | -3.0% |
| | Oct | 2010 | \$519,136 | -6.9% | -1.7% | -5.1% | -14.9% |
| | Aug | 2011 | \$508,908 | -7.7% | -9.4% | 9.0% | 9.4% |
| | Sep | 2011 | \$500,000 | -1.8% | -10.3% | -1.6% | 4.7% |
| | Oct | 2011 | \$484,387 | -3.1% | -6.7% | -12.7% | -3.7% |
| PALM SPRINGS/ LOWER DESERT | | | | | | | |
| | Oct | 2009 | \$164,390 | 2.9% | -20.2% | 8.7% | 3.5% |
| | Oct | 2010 | \$177,332 | 4.7% | 7.9% | -7.7% | -21.1% |
| | Aug | 2011 | \$158,253 | -1.1% | -9.6% | 9.7% | 27.3% |
| | Sep | 2011 | \$153,792 | -2.8% | -9.2% | -12.6% | 5.7% |
| | Oct | 2011 | \$153,921 | 0.1% | -13.2% | -4.2% | 9.8% |

NOTE: NA = Data temporarily not available

**MEDIAN HOME SALES PRICE AND RESALE ACTIVITY
DETACHED HOMES**

| | | | Median Price | Changes in Price | | Changes in Sales | |
|--|-----|------|--------------|------------------|----------|------------------|----------|
| | | | | Monthly % | Yearly % | Monthly % | Yearly % |
| INLAND EMPIRE (RIVERSIDE/ SAN BERNARDINO) * | | | | | | | |
| | Oct | 2009 | \$163,200 | 1.6% | -20.6% | 4.0% | -11.3% |
| | Oct | 2010 | \$179,921 | -0.9% | 10.2% | -2.1% | -25.8% |
| | Aug | 2011 | \$173,666 | 1.2% | -5.3% | 8.8% | 14.0% |
| | Sep | 2011 | \$170,649 | -1.7% | -6.1% | -8.8% | 7.4% |
| | Oct | 2011 | \$170,999 | 0.2% | -5.0% | -7.8% | 1.2% |
| SACRAMENTO | | | | | | | |
| | Oct | 2009 | \$188,114 | 2.1% | -4.5% | 5.2% | -18.4% |
| | Oct | 2010 | \$180,000 | -1.0% | -4.3% | -6.4% | -22.0% |
| | Aug | 2011 | \$167,041 | -0.6% | -10.6% | 8.4% | 14.3% |
| | Sep | 2011 | \$164,366 | -1.6% | -9.6% | -5.6% | 12.7% |
| | Oct | 2011 | \$164,640 | 0.2% | -8.5% | -0.1% | 20.4% |
| SAN DIEGO | | | | | | | |
| | Oct | 2009 | \$378,540 | -1.9% | 3.5% | 4.9% | -4.3% |
| | Oct | 2010 | \$384,575 | -1.1% | 1.6% | -7.8% | -21.6% |
| | Aug | 2011 | \$369,387 | -1.6% | -4.0% | 2.7% | 5.8% |
| | Sep | 2011 | \$364,180 | -1.4% | -6.3% | -4.0% | 6.2% |
| | Oct | 2011 | \$357,379 | -1.9% | -7.1% | -11.7% | 1.7% |
| SAN FRANCISCO Bay Area ** | | | | | | | |
| | Oct | 2009 | \$511,715 | 2.4% | 6.1% | 1.0% | 8.6% |
| | Oct | 2010 | \$542,256 | 4.0% | 6.0% | -6.3% | -21.1% |
| | Aug | 2011 | \$498,188 | 0.7% | -9.2% | 4.3% | 12.1% |
| | Sep | 2011 | \$482,008 | -3.2% | -7.5% | -10.5% | 4.5% |
| | Oct | 2011 | \$464,102 | -3.7% | -14.4% | -7.0% | 3.7% |
| SAN LUIS OBISPO | | | | | | | |
| | Oct | 2009 | \$379,166 | -8.4% | -8.0% | 19.6% | 8.4% |
| | Oct | 2010 | \$371,738 | 0.7% | -2.0% | -1.5% | -20.1% |
| | Aug | 2011 | \$352,307 | -0.9% | -4.5% | 6.5% | 43.3% |
| | Sep | 2011 | \$369,767 | 5.0% | 0.1% | -14.4% | 20.2% |
| | Oct | 2011 | \$364,545 | -1.4% | -1.9% | -6.3% | 14.4% |
| SANTA BARBARA AREA | | | | | | | |
| | Oct | 2009 | \$423,077 | -2.6% | 19.5% | 2.6% | -4.8% |
| | Oct | 2010 | \$431,250 | -16.1% | 1.9% | -9.0% | -24.5% |
| | Aug | 2011 | \$421,428 | 0.6% | -21.4% | 10.3% | 38.0% |
| | Sep | 2011 | \$361,363 | -14.3% | -29.7% | -5.3% | 28.3% |
| | Oct | 2011 | \$330,000 | -8.7% | -23.5% | -16.0% | 18.5% |
| SANTA CLARA | | | | | | | |
| | Oct | 2009 | \$579,000 | 5.3% | 7.0% | -3.4% | 24.2% |
| | Oct | 2010 | \$618,500 | 1.7% | 6.8% | -4.8% | -22.7% |
| | Aug | 2011 | \$595,000 | -2.0% | -4.8% | 10.7% | 9.9% |
| | Sep | 2011 | \$569,100 | -4.4% | -6.4% | -14.5% | -1.9% |
| | Oct | 2011 | \$549,000 | -3.5% | -11.2% | -7.5% | -4.6% |
| VENTURA | | | | | | | |
| | Oct | 2009 | \$441,743 | 0.0% | 3.3% | 19.8% | 10.4% |
| | Oct | 2010 | \$426,984 | -5.8% | -3.3% | -16.0% | -25.9% |
| | Aug | 2011 | \$424,405 | 0.6% | -2.3% | 1.0% | 7.2% |
| | Sep | 2011 | \$415,217 | -2.2% | -8.4% | -1.0% | 10.4% |
| | Oct | 2011 | \$399,159 | -3.9% | -6.5% | -12.4% | 15.2% |

NOTE: NA = Data temporarily not available

*Statistics for Riverside/San Bernardino have been revised from January 2011 Report; numbers reported in January 2011 were incorrect. Sorry for the inconvenience that our error may have incurred.

** San Francisco Bay Area has been redefined to include the following counties: Alameda, Contra Costa, Marin, Napa, San Francisco, San Mateo, Santa Clara, Solano and Sonoma. Historical numbers have been revised to reflect the change of the sample.

**MEDIAN HOME SALES PRICE AND RESALE ACTIVITY
ATTACHED HOMES**

| | | | Median Price | Changes in Price | | Changes in Sales | |
|--|-----|------|--------------|------------------|----------|------------------|----------|
| | | | | Monthly % | Yearly % | Monthly % | Yearly % |
| CENTRAL VALLEY (NOT INCLUDING SACRAMENTO) | | | | | | | |
| | Oct | 2009 | \$92,222 | 11.3% | -21.8% | 11.3% | 2.5% |
| | Oct | 2010 | \$77,916 | -0.7% | -15.5% | -9.3% | -18.0% |
| | Aug | 2011 | \$71,667 | -6.9% | -17.6% | 25.2% | 20.3% |
| | Sep | 2011 | \$78,234 | 9.2% | -0.3% | -7.9% | 13.0% |
| | Oct | 2011 | \$69,090 | -11.7% | -11.3% | -13.9% | 9.6% |
| EAST VENTURA AREA | | | | | | | |
| | Oct | 2009 | \$307,407 | -7.4% | 1.1% | 2.6% | 45.5% |
| | Oct | 2010 | \$260,714 | -7.8% | -15.2% | -6.7% | -30.0% |
| | Aug | 2011 | \$258,928 | -4.9% | -7.4% | 32.8% | -13.3% |
| | Sep | 2011 | \$231,249 | -10.7% | -18.2% | -20.0% | 15.3% |
| | Oct | 2011 | \$234,374 | 1.4% | -10.1% | -4.4% | 18.2% |
| LOS ANGELES | | | | | | | |
| | Oct | 2009 | \$267,063 | -0.6% | -8.6% | 18.3% | 13.0% |
| | Oct | 2010 | \$248,229 | -3.7% | -7.1% | -8.6% | -27.7% |
| | Aug | 2011 | \$226,811 | -5.4% | -13.4% | 23.8% | 6.9% |
| | Sep | 2011 | \$230,528 | 1.6% | -10.6% | -21.7% | -9.3% |
| | Oct | 2011 | \$229,724 | -0.3% | -7.5% | 3.2% | 2.4% |
| MONTEREY | | | | | | | |
| | Oct | 2009 | \$275,000 | 15.8% | -4.9% | -22.5% | -15.4% |
| | Oct | 2010 | \$256,250 | -1.7% | -6.8% | 55.6% | 27.3% |
| | Aug | 2011 | \$235,714 | -3.3% | -7.8% | -3.1% | 1.6% |
| | Sep | 2011 | \$275,000 | 16.7% | 5.5% | -1.6% | 35.6% |
| | Oct | 2011 | \$262,500 | -4.5% | 2.4% | -32.8% | -41.4% |
| ORANGE COUNTY | | | | | | | |
| | Oct | 2009 | \$316,832 | 2.0% | 5.3% | 6.6% | 9.0% |
| | Oct | 2010 | \$281,182 | -5.1% | -11.3% | -12.6% | -28.3% |
| | Aug | 2011 | \$280,942 | -2.9% | -6.8% | 12.2% | 5.7% |
| | Sep | 2011 | \$257,000 | -8.5% | -13.3% | -19.0% | -14.4% |
| | Oct | 2011 | \$274,117 | 6.7% | -2.5% | -1.2% | -3.2% |
| PALM SPRINGS/ LOWER DESERT | | | | | | | |
| | Oct | 2009 | \$213,095 | 20.8% | -7.9% | -14.6% | 7.8% |
| | Oct | 2010 | \$181,538 | 19.9% | -14.8% | 4.8% | 17.1% |
| | Aug | 2011 | \$143,333 | -12.8% | -2.6% | -3.7% | 17.6% |
| | Sep | 2011 | \$156,666 | 9.3% | 3.5% | -18.8% | 0.8% |
| | Oct | 2011 | \$142,222 | -9.2% | -21.7% | -5.6% | -9.2% |
| SAN DIEGO | | | | | | | |
| | Oct | 2009 | \$210,845 | 1.4% | 2.1% | 5.5% | -5.3% |
| | Oct | 2010 | \$213,616 | 1.1% | 1.3% | -0.1% | -21.6% |
| | Aug | 2011 | \$201,829 | 0.6% | -9.0% | 9.3% | 0.7% |
| | Sep | 2011 | \$210,307 | 4.2% | -0.4% | -14.6% | -4.4% |
| | Oct | 2011 | \$208,088 | -1.1% | -2.6% | -5.2% | -9.3% |
| SAN FRANCISCO BAY ** | | | | | | | |
| | Oct | 2009 | \$337,149 | -1.7% | -10.0% | 2.8% | 9.7% |
| | Oct | 2010 | \$328,819 | 1.5% | -2.5% | -8.8% | -23.3% |
| | Aug | 2011 | \$286,810 | -2.8% | -15.9% | 3.2% | 15.9% |
| | Sep | 2011 | \$287,009 | 0.1% | -11.4% | -15.9% | -2.0% |
| | Oct | 2011 | \$284,583 | -0.8% | -13.5% | 5.3% | 13.1% |

NOTE: NA = Data temporarily not available

** San Francisco Bay Area has been redefined to include the following counties: Alameda, Contra Costa, Marin, Napa, San Francisco, San Mateo, Santa Clara, Solano and Sonoma. Historical numbers have been revised to reflect the change of the sample.

2011 Q3

Traditional Housing Affordability Index

| STATE/REGION/COUNTY | Q3 2011 | Q2 2011 | | Q3 2010 |
|-------------------------------|---------|---------|--|---------|
| CA SFH | 52 | 51 | | 46 |
| CA Condo/Townhomes | 62 | 60 | | 57 |
| Los Angeles Metropolitan Area | 53 | 52 | | 49 |
| Inland Empire | 69 | 69 | | 66 |
| S.F. Bay Area | 38 | 35 | | 31 |
| US | 67 | 67 | | 64 |
| | | | | |
| S.F. Bay Area | | | | |
| Alameda | 36 | 35 | | 31 |
| Contra-Costa (Central County) | 27 | 26 | | 21 |
| Marin | 25 | 24 | | 23 |
| Napa | 48 | 47 | | 41 |
| San Francisco | 26 | 24 | | 22 |
| San Mateo | 29 | 22 | | 21 |
| Santa Clara | 34 | 32 | | 30 |
| Solano | 75 | 75 | | 71 |
| Sonoma | 46 | 46 | | 40 |
| Southern California | | | | |
| Los Angeles | 42 | 46 | | 38 |
| Orange County | 33 | 31 | | 28 |
| Riverside County | 65 | 64 | | 61 |
| San Bernardino | 77 | 77 | | 74 |
| San Diego | 42 | 41 | | 38 |
| Ventura | 45 | 41 | | 40 |
| Central Coast | | | | |
| Monterey | 56 | 56 | | 56 |
| San Luis Obispo | 40 | 37 | | 36 |
| Santa Barbara | 37 | 35 | | 26 |
| Santa Cruz | 32 | 32 | | 28 |
| Central Valley | | | | |
| Fresno | 69 | 70 | | 65 |
| Kings County | 76 | 72 | | 64 |
| Madera | 74 | 72 | | 68 |
| Merced | 74 | 76 | | 75 |
| Placer County | 64 | 64 | | 60 |
| Sacramento | 72 | 72 | | 68 |
| Tulare | 73 | 73 | | 68 |

2011 Q3

First-time Buyer Housing Affordability Index

| STATE/REGION/COUNTY | Q3 2011 | Q2 2011 | | Q3 2010 |
|-------------------------------|---------|---------|---|---------|
| CA SFH (SAAR) | 71 | 71 | | 66 |
| CA Condo/Townhomes | 78 | 77 | r | 73 |
| Los Angeles Metropolitan Area | 72 | 72 | | 67 |
| Inland Empire | 83 | 84 | | 80 |
| S.F. Bay Area | 62 | 60 | | 53 |
| US | 82 | 82 | | 79 |
| | | | | |
| S.F. Bay Area | | | | |
| Alameda | 60 | 60 | | 53 |
| Contra-Costa (Central County) | 53 | 53 | | 44 |
| Marin | 47 | 46 | | 42 |
| Napa | 71 | 71 | | 63 |
| San Francisco | 48 | 46 | | 41 |
| San Mateo | 51 | 47 | r | 43 |
| Santa Clara | 60 | 59 | | 54 |
| Solano | 88 | 88 | | 85 |
| Sonoma | 70 | 70 | | 63 |
| Southern California | | | | |
| Los Angeles | 63 | 67 | | 57 |
| Orange County | 59 | 57 | | 51 |
| Riverside County | 81 | 81 | | 77 |
| San Bernardino | 88 | 88 | | 85 |
| San Diego | 65 | 64 | | 60 |
| Ventura | 68 | 67 | | 63 |
| Central Coast | | | | |
| Monterey | 76 | 77 | r | 75 |
| San Luis Obispo | 63 | 61 | | 57 |
| Santa Barbara | 60 | 59 | | 48 |
| Santa Cruz | 56 | 57 | | 49 |
| Central Valley | | | | |
| Fresno | 83 | 83 | | 79 |
| Kings County | 88 | 86 | | 80 |
| Madera | 87 | 86 | | 81 |
| Merced | 86 | 87 | | 85 |
| Placer County | 82 | 82 | | 77 |
| Sacramento | 85 | 85 | | 81 |
| Tulare | 86 | 86 | | 82 |

The detached home sales and price data contained in the California Real Estate Trends is compiled on the basis of monthly reports from 76 individual and regionalized multiple listing services and Boards of REALTORS® as listed below. Regional data is not seasonally adjusted. Reported month-to-month changes in sales activity may overstate actual changes because of the small size of individual samples. Movement in sales prices should not be interpreted as measuring changes in the cost of a standard home. Prices are influenced by changes in costs and variations in the characteristics and size of homes actually sold.

Los Angeles — Antelope Valley, Arcadia, Citrus Valley, Downey, Glendale, LA Pacific West, Montebello, Rancho Southeast, San Fernando Valley, Santa Clarita, South Bay, South Pasadena, Tri-Counties, and West San Gabriel Valley

San Francisco Bay Area — Bay East, Berkeley, Contra Costa, Marin, Napa, Oakland, San Francisco, San Mateo, North & South Solano, Santa Clara and Sonoma

San Diego — Coronado, E. San Diego, N San Diego, Pacific Bay Cities, and San Diego.

Orange County — Huntington Beach-Fountain Valley, Orange Coast, Pacific West, and S. Orange.

Central Valley --- Amador, Bakersfield, Fresno, King, Lodi, Madera, Mariposa, Tuolumne, Tulare/Visalia, Manteca, Merced, Modesto, Oakdale, Sacramento, Stockton, Tracy and Turlock.

Palm Springs/Lower Desert — California Desert and The Desert Communities

Monterey — Monterey and Santa Cruz

Northern Wine Country — Mendocino, Napa, and Sonoma.

Northern California — Chico, Humboldt, Lake County, Paradise, Placer, Siskiyou, and Tahoe Sierra.

Riverside/San Bernardino— Barstow, California Desert, the Desert Counties, Corona/Norco, East Valley, Redlands, Rim of the World, Riverside, South West Riverside, San Bernardino Valley, Victor Valley and Yucaipa.

Ventura — Conejo Valley, Simi Valley, and Ventura

Santa Barbara — Lompoc Valley, Santa Barbara, Santa Maria and Santa Ynez

High Desert Area — Antelope Valley, Barstow, and Victor Valley

San Luis Obispo — Atascadero, Paso Robles, Pismo Coast, San Luis Obispo and Scenic Coast



CALIFORNIA ASSOCIATION OF REALTORS®

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DataQuick Monthly Median Price Tables

| County/City/Area | Oct-11 | Oct-10 | % Change |
|----------------------------|------------------|------------------|---------------|
| ALAMEDA | \$429,000 | \$537,000 | -20.1% |
| ALBANY | \$490,000 | \$710,000 | -31.0% |
| BERKELEY | \$475,000 | \$563,750 | -15.7% |
| CASTRO VALLEY | \$370,000 | \$440,000 | -15.9% |
| DUBLIN | \$502,500 | \$485,000 | 3.6% |
| EMERYVILLE | \$240,000 | \$199,000 | 20.6% |
| FREMONT | \$440,000 | \$480,000 | -8.3% |
| HAYWARD | \$237,000 | \$272,500 | -13.0% |
| LIVERMORE | \$366,750 | \$392,000 | -6.4% |
| NEWARK | \$319,500 | \$337,500 | -5.3% |
| OAKLAND | \$235,000 | \$232,500 | 1.1% |
| PLEASANTON | \$594,000 | \$608,000 | -2.3% |
| SAN LEANDRO | \$300,000 | \$325,000 | -7.7% |
| SAN LORENZO | \$280,000 | \$289,500 | -3.3% |
| UNION CITY | \$330,000 | \$325,000 | 1.5% |
| Butte County | \$160,000 | \$200,000 | -20.0% |
| BIGGS | \$190,000 | \$113,091 | 68.0% |
| CHICO | \$198,000 | \$249,000 | -20.5% |
| CLIPPER MILLS | \$80,000 | \$77,000 | 3.9% |
| DURHAM | \$193,750 | \$380,000 | -49.0% |
| FOREST RANCH | \$165,000 | \$390,000 | -57.7% |
| GRIDLEY | \$141,050 | \$109,500 | 28.8% |
| MAGALIA | \$114,300 | \$130,000 | -12.1% |
| OROVILLE | \$124,000 | \$127,000 | -2.4% |
| PALERMO | \$99,750 | \$36,000 | 177.1% |
| PARADISE | \$130,000 | \$150,000 | -13.3% |
| Contra Costa County | \$250,000 | \$260,000 | -3.9% |
| ALAMO | \$1,200,000 | \$1,050,000 | 14.3% |
| ANTIOCH | \$190,000 | \$190,000 | 0.0% |
| BETHEL ISLAND | \$210,000 | \$132,500 | 58.5% |
| BRENTWOOD2 | \$308,250 | \$301,750 | 2.2% |
| CLAYTON | \$434,000 | \$472,500 | -8.2% |
| CONCORD | \$235,000 | \$260,000 | -9.6% |
| CROCKETT | \$152,500 | \$289,000 | -47.2% |
| DANVILLE | \$685,000 | \$770,000 | -11.0% |
| DISCOVERY BAY | \$267,500 | \$315,000 | -15.1% |
| EL CERRITO | \$450,000 | \$526,500 | -14.5% |
| EL SOBRANTE | \$267,750 | \$295,000 | -9.2% |
| HERCULES | \$250,000 | \$275,000 | -9.1% |
| LAFAYETTE | \$708,500 | \$875,000 | -19.0% |
| MARTINEZ | \$260,000 | \$225,000 | 15.6% |
| MORAGA | \$687,500 | \$695,000 | -1.1% |
| OAKLEY | \$213,500 | \$211,000 | 1.2% |
| ORINDA | \$745,000 | \$850,000 | -12.4% |
| PINOLE | \$235,500 | \$246,000 | -4.3% |
| PITTSBURG | \$157,500 | \$165,000 | -4.6% |
| PLEASANT HILL | \$389,000 | \$407,500 | -4.5% |
| RICHMOND | \$135,000 | \$131,000 | 3.1% |
| RODEO | \$235,000 | \$211,000 | 11.4% |
| SAN PABLO | \$170,000 | \$151,000 | 12.6% |
| SAN RAMON | \$553,500 | \$647,500 | -14.5% |

DataQuick Monthly Median Price Tables

| County/City/Area | Oct-11 | Oct-10 | % Change |
|-------------------------|------------------|------------------|---------------|
| WALNUT CREEK | \$425,000 | \$495,000 | -14.1% |
| El Dorado County | \$230,000 | \$265,000 | -13.2% |
| CAMINO | \$150,000 | \$138,000 | 8.7% |
| COOL | \$143,500 | \$230,000 | -37.6% |
| DIAMOND SPRINGS | \$131,500 | \$164,000 | -19.8% |
| EL DORADO | \$123,000 | \$135,000 | -8.9% |
| EL DORADO HILLS | \$404,000 | \$405,000 | -0.3% |
| GARDEN VALLEY | \$175,750 | \$136,000 | 29.2% |
| GEORGETOWN | \$109,500 | \$285,000 | -61.6% |
| GRIZZLY FLATS | \$142,500 | \$142,500 | 0.0% |
| PLACERVILLE | \$185,000 | \$157,000 | 17.8% |
| POLLOCK PINES | \$122,500 | \$144,500 | -15.2% |
| RESCUE | \$274,750 | n/a | n/a |
| SHINGLE SPRINGS | \$200,000 | \$245,000 | -18.4% |
| SOUTH LAKE TAHOE | \$228,000 | \$270,750 | -15.8% |
| TAHOMA | \$645,000 | \$392,000 | 64.5% |
| Fresno County | \$146,000 | \$155,500 | -6.1% |
| AUBERRY | \$104,500 | \$175,000 | -40.3% |
| CLOVIS | \$217,500 | \$233,000 | -6.7% |
| COALINGA | \$108,500 | \$91,500 | 18.6% |
| FIREBAUGH | \$138,000 | \$141,000 | -2.1% |
| FOWLER | \$145,000 | \$175,000 | -17.1% |
| FRESNO | \$131,500 | \$135,000 | -2.6% |
| HURON | \$64,500 | n/a | n/a |
| KERMAN | \$155,000 | \$139,000 | 11.5% |
| KINGSBURG | \$156,500 | \$225,000 | -30.4% |
| LATON | \$172,000 | n/a | n/a |
| MENDOTA | \$52,750 | \$86,500 | -39.0% |
| PARLIER | \$86,750 | \$127,500 | -32.0% |
| REEDLEY | \$133,000 | \$135,000 | -1.5% |
| RIVERDALE | \$85,000 | \$140,500 | -39.5% |
| SAN JOAQUIN | \$81,500 | \$87,000 | -6.3% |
| SANGER | \$135,000 | \$125,000 | 8.0% |
| SELMA | \$149,000 | \$130,000 | 14.6% |
| SQUAW VALLEY | \$178,500 | \$127,500 | 40.0% |
| Humboldt County | \$230,000 | \$230,000 | 0.0% |
| ARCATA | \$260,000 | \$257,000 | 1.2% |
| EUREKA | \$218,500 | \$198,000 | 10.4% |
| FORTUNA | \$207,500 | \$230,000 | -9.8% |
| MCKINLEYVILLE | \$249,000 | \$274,500 | -9.3% |
| WHITETHORN | \$210,000 | \$210,000 | 0.0% |
| Imperial County | \$130,000 | \$135,000 | -3.7% |
| BRAWLEY | \$150,000 | \$135,000 | 11.1% |
| CALEXICO | \$131,500 | \$135,000 | -2.6% |
| EL CENTRO | \$130,000 | \$128,000 | 1.6% |
| HEBER | \$149,250 | \$133,000 | 12.2% |
| HOLTVILLE | \$107,000 | \$132,500 | -19.3% |
| IMPERIAL | \$160,000 | \$155,000 | 3.2% |
| Kern County | \$120,000 | \$124,500 | -3.6% |
| ARVIN | \$98,000 | \$108,000 | -9.3% |
| BAKERSFIELD | \$130,000 | \$130,000 | 0.0% |

DataQuick Monthly Median Price Tables

| County/City/Area | Oct-11 | Oct-10 | % Change |
|---------------------------|------------------|------------------|--------------|
| BUTTONWILLOW | \$85,500 | \$50,000 | 71.0% |
| CALIFORNIA CITY | \$69,500 | \$57,500 | 20.9% |
| DELANO | \$120,000 | \$119,500 | 0.4% |
| FRAZIER PARK | \$159,000 | \$115,000 | 38.3% |
| INYOKERN | \$189,500 | n/a | n/a |
| KEENE | \$375,000 | n/a | n/a |
| LAKE ISABELLA | \$102,500 | \$132,500 | -22.6% |
| LAMONT | \$64,500 | \$70,500 | -8.5% |
| MARICOPA | \$43,750 | n/a | n/a |
| MC FARLAND | \$145,000 | \$90,000 | 61.1% |
| MOJAVE | \$31,500 | \$37,500 | -16.0% |
| RIDGECREST | \$156,000 | \$135,000 | 15.6% |
| ROSAMOND | \$106,000 | \$115,500 | -8.2% |
| SHAFTER | \$77,000 | \$123,000 | -37.4% |
| TAFT | \$43,500 | \$90,500 | -51.9% |
| TEHACHAPI | \$125,000 | \$159,000 | -21.4% |
| WASCO | \$107,000 | \$65,000 | 64.6% |
| WOFFORD HEIGHTS | \$123,000 | \$137,500 | -10.6% |
| Los Angeles County | \$301,000 | \$325,000 | -7.4% |
| ACTON | \$335,500 | \$172,000 | 95.1% |
| AGOURA HILLS | \$475,000 | \$550,000 | -13.6% |
| ALHAMBRA | \$381,000 | \$441,500 | -13.7% |
| ALTADENA | \$411,000 | \$510,000 | -19.4% |
| ARCADIA | \$729,000 | \$860,000 | -15.2% |
| ARTESIA | \$251,250 | \$329,000 | -23.6% |
| AVALON | \$520,000 | \$565,000 | -8.0% |
| AZUSA | \$250,000 | \$252,000 | -0.8% |
| BALDWIN PARK | \$234,500 | \$265,000 | -11.5% |
| BEL AIR | \$1,262,750 | \$997,500 | 26.6% |
| BELL | \$207,500 | \$250,000 | -17.0% |
| BELLFLOWER | \$285,000 | \$292,500 | -2.6% |
| BEVERLY HILLS | \$1,501,500 | \$1,675,000 | -10.4% |
| BRENTWOOD | \$1,365,000 | \$977,500 | 39.6% |
| BURBANK | \$399,000 | \$470,000 | -15.1% |
| CALABASAS | \$907,500 | \$892,500 | 1.7% |
| CANOGA PARK | \$300,000 | \$322,750 | -7.1% |
| CANYON COUNTRY | \$272,500 | \$309,500 | -12.0% |
| CARSON | \$300,000 | \$308,500 | -2.8% |
| CASTAIC | \$317,000 | \$370,000 | -14.3% |
| CERRITOS | \$507,500 | \$575,000 | -11.7% |
| CHATSWORTH | \$334,500 | \$425,000 | -21.3% |
| CLAREMONT | \$435,000 | \$395,000 | 10.1% |
| COMPTON | \$185,000 | \$192,000 | -3.7% |
| COVINA | \$301,500 | \$352,500 | -14.5% |
| CULVER CITY | \$358,000 | \$456,250 | -21.5% |
| DIAMOND BAR | \$417,500 | \$420,000 | -0.6% |
| DOWNEY | \$369,000 | \$362,500 | 1.8% |
| DUARTE | \$267,500 | \$290,250 | -7.8% |
| EL MONTE | \$280,000 | \$320,000 | -12.5% |
| EL SEGUNDO | \$348,500 | \$801,000 | -56.5% |
| ENCINO | \$441,000 | \$352,000 | 25.3% |

DataQuick Monthly Median Price Tables

| County/City/Area | Oct-11 | Oct-10 | % Change |
|----------------------|-------------|-------------|----------|
| GARDENA | \$260,000 | \$300,000 | -13.3% |
| GLENDALE | \$403,500 | \$436,500 | -7.6% |
| GLENDORA | \$362,500 | \$405,000 | -10.5% |
| GRANADA HILLS | \$352,500 | \$420,000 | -16.1% |
| HACIENDA HEIGHTS | \$305,500 | \$385,000 | -20.7% |
| HARBOR CITY | \$300,000 | \$400,000 | -25.0% |
| HAWAIIAN GARDENS | \$135,000 | \$190,000 | -29.0% |
| HAWTHORNE | \$328,000 | \$335,000 | -2.1% |
| HERMOSA BEACH | \$1,000,000 | \$995,500 | 0.5% |
| HUNTINGTON PARK | \$236,000 | \$185,750 | 27.1% |
| INGLEWOOD | \$240,000 | \$236,000 | 1.7% |
| LA CANADA FLINTRIDGE | \$880,000 | \$1,033,000 | -14.8% |
| LA CRESCENTA | \$465,000 | \$587,500 | -20.9% |
| LA MIRADA | \$355,000 | \$355,000 | 0.0% |
| LA PUENTE | \$255,000 | \$250,000 | 2.0% |
| LA VERNE | \$383,750 | \$390,000 | -1.6% |
| LAKE HUGHES | \$110,000 | \$212,500 | -48.2% |
| LAKEWOOD | \$329,500 | \$375,000 | -12.1% |
| LANCASTER | \$128,000 | \$130,000 | -1.5% |
| LAWNDALE | \$315,000 | \$290,000 | 8.6% |
| LITTLEROCK | \$115,000 | \$94,250 | 22.0% |
| LOMITA | \$392,500 | \$292,000 | 34.4% |
| LONG BEACH | \$282,000 | \$287,250 | -1.8% |
| LOS ANGELES | \$290,091 | \$322,500 | -10.1% |
| LYNWOOD | \$225,000 | \$240,000 | -6.3% |
| MALIBU | \$737,750 | \$2,925,000 | -74.8% |
| MANHATTAN BEACH | \$1,222,500 | \$1,140,000 | 7.2% |
| MARINA DEL REY | \$590,000 | \$630,000 | -6.4% |
| MAYWOOD | \$195,000 | \$199,000 | -2.0% |
| MISSION HILLS | \$269,000 | \$315,000 | -14.6% |
| MONROVIA | \$375,000 | \$385,000 | -2.6% |
| MONTEBELLO | \$320,000 | \$285,750 | 12.0% |
| MONTEREY PARK | \$410,000 | \$423,000 | -3.1% |
| MONTROSE | \$460,000 | \$320,000 | 43.8% |
| NEWHALL | \$162,500 | \$260,000 | -37.5% |
| NORTH HILLS | \$309,500 | \$316,000 | -2.1% |
| NORTH HOLLYWOOD | \$317,000 | \$318,000 | -0.3% |
| NORTHRIDGE | \$457,500 | \$460,000 | -0.5% |
| NORWALK | \$255,000 | \$277,318 | -8.1% |
| PACIFIC PALISADES | \$1,625,000 | \$1,297,500 | 25.2% |
| PACOIMA | \$246,500 | \$232,500 | 6.0% |
| PALMDALE | \$150,000 | \$150,000 | 0.0% |
| PANORAMA CITY | \$211,000 | \$211,000 | 0.0% |
| PARAMOUNT | \$132,000 | \$156,000 | -15.4% |
| PASADENA | \$435,500 | \$507,000 | -14.1% |
| PEARBLOSSOM | \$170,000 | \$153,500 | 10.8% |
| PICO RIVERA | \$261,750 | \$284,500 | -8.0% |
| PLAYA DEL REY | \$335,000 | \$566,000 | -40.8% |
| POMONA | \$195,500 | \$216,000 | -9.5% |
| RANCHO PALOS VERDES | \$922,000 | \$900,000 | 2.4% |
| REDONDO BEACH | \$623,750 | \$689,000 | -9.5% |

DataQuick Monthly Median Price Tables

| County/City/Area | Oct-11 | Oct-10 | % Change |
|-------------------------------|-------------|-------------|----------|
| RESEDA | \$269,000 | \$305,000 | -11.8% |
| ROSEMead | \$400,000 | \$400,000 | 0.0% |
| ROWLAND HEIGHTS | \$380,000 | \$330,000 | 15.2% |
| SAN DIMAS | \$380,000 | \$330,000 | 15.2% |
| SAN FERNANDO | \$230,000 | \$215,000 | 7.0% |
| SAN GABRIEL | \$545,000 | \$433,000 | 25.9% |
| SAN MARINO | \$1,400,000 | \$1,700,000 | -17.7% |
| SAN PEDRO | \$345,750 | \$380,000 | -9.0% |
| SANTA CLARITA | \$345,000 | \$360,000 | -4.2% |
| SANTA FE SPRINGS | \$318,500 | \$307,500 | 3.6% |
| SANTA MONICA | \$635,000 | \$835,250 | -24.0% |
| SHERMAN OAKS | \$450,000 | \$625,000 | -28.0% |
| SIERRA MADRE | \$613,000 | \$645,000 | -5.0% |
| SOUTH EL MONTE | \$275,000 | \$296,000 | -7.1% |
| SOUTH GATE | \$235,000 | \$235,500 | -0.2% |
| SOUTH PASADENA | \$780,000 | \$788,000 | -1.0% |
| STEVENSON RANCH | \$464,500 | \$535,000 | -13.2% |
| STUDIO CITY | \$625,000 | \$617,000 | 1.3% |
| SUN VALLEY | \$195,000 | \$227,500 | -14.3% |
| SUNLAND | \$282,000 | \$342,500 | -17.7% |
| SYLMAR | \$230,000 | \$270,000 | -14.8% |
| TARZANA | \$483,500 | \$450,000 | 7.4% |
| TEMPLE CITY | \$510,000 | \$550,000 | -7.3% |
| TOPANGA | \$700,000 | \$1,050,000 | -33.3% |
| TORRANCE | \$447,500 | \$520,000 | -13.9% |
| TUJUNGA | \$297,500 | \$313,500 | -5.1% |
| VALENCIA | \$336,250 | \$350,000 | -3.9% |
| VALLEY VILLAGE | \$417,000 | \$505,000 | -17.4% |
| VAN NUYS | \$312,500 | \$325,000 | -3.9% |
| VENICE | \$885,000 | \$1,138,750 | -22.3% |
| WALNUT | \$506,000 | \$601,000 | -15.8% |
| WEST COVINA | \$302,500 | \$359,500 | -15.9% |
| WEST HILLS | \$422,500 | \$412,500 | 2.4% |
| WEST HOLLYWOOD | \$547,500 | \$498,500 | 9.8% |
| WESTLAKE VILLAGE | \$620,250 | \$756,500 | -18.0% |
| WHITTIER | \$308,000 | \$304,000 | 1.3% |
| WILMINGTON | \$232,000 | \$250,000 | -7.2% |
| WINNETKA | \$300,000 | \$310,000 | -3.2% |
| WOODLAND HILLS | \$410,500 | \$420,000 | -2.3% |
| Los Angeles Selected Areas | | | |
| Westside | \$1,200,000 | \$902,500 | 33.0% |
| West LA | \$619,000 | \$641,250 | -3.5% |
| Downtown LA/Central City | \$450,000 | \$530,000 | -15.1% |
| South LA | \$202,750 | \$198,000 | 2.4% |
| North East LA | \$252,500 | \$285,000 | -11.4% |
| San Fernando Valley Selected | | | |
| San Fernando Valley | \$310,000 | \$330,000 | -6.1% |
| West San Fernando Valley | \$333,500 | \$373,500 | -10.7% |
| Northeast San Fernando Valley | \$270,000 | \$285,000 | -5.3% |
| Southeast San Fernando Valley | \$392,000 | \$391,000 | 0.3% |
| Southwest Los Angeles | | | |

DataQuick Monthly Median Price Tables

| County/City/Area | Oct-11 | Oct-10 | % Change |
|-----------------------------|------------------|------------------|---------------|
| Beach Cities | \$790,000 | \$967,500 | -18.4% |
| South Bay | \$425,000 | \$522,500 | -18.7% |
| Long Beach (90810) | \$235,000 | \$225,000 | 4.4% |
| Mar Vista | \$635,000 | \$685,000 | -7.3% |
| Palos Verdes Estates | \$1,000,000 | \$976,000 | 2.5% |
| Palos Verdes Peninsula Area | \$967,500 | \$901,000 | 7.4% |
| Westchester | \$561,750 | \$645,000 | -12.9% |
| Madera County | \$125,000 | \$136,000 | -8.1% |
| CHOWCHILLA | \$118,000 | \$136,750 | -13.7% |
| COARSEGOLD | \$122,250 | \$211,250 | -42.1% |
| MADERA | \$125,000 | \$125,000 | 0.0% |
| NORTH FORK | \$141,000 | \$269,000 | -47.6% |
| OAKHURST | \$117,500 | \$146,250 | -19.7% |
| Marin County | \$609,409 | \$630,000 | -3.3% |
| BELVEDERE TIBURON | \$1,285,000 | \$2,200,000 | -41.6% |
| CORTE MADERA | \$762,500 | \$885,500 | -13.9% |
| FAIRFAX | \$481,500 | \$510,000 | -5.6% |
| GREENBRAE | \$932,500 | \$800,000 | 16.6% |
| LARKSPUR | \$1,025,000 | \$654,500 | 56.6% |
| MILL VALLEY | \$937,000 | \$827,500 | 13.2% |
| NICASIO | \$1,048,500 | n/a | n/a |
| NOVATO | \$390,000 | \$500,000 | -22.0% |
| SAN ANSELMO | \$1,099,000 | \$745,000 | 47.5% |
| SAN RAFAEL | \$527,000 | \$552,250 | -4.6% |
| SAUSALITO | \$795,000 | \$799,500 | -0.6% |
| Merced County | \$115,000 | \$115,000 | 0.0% |
| ATWATER | \$125,000 | \$112,500 | 11.1% |
| DELHI | \$87,500 | \$114,000 | -23.3% |
| DOS PALOS | \$83,250 | \$60,000 | 38.8% |
| GUSTINE | \$135,000 | \$111,000 | 21.6% |
| HILMAR | \$143,000 | \$155,000 | -7.7% |
| LIVINGSTON | \$159,250 | \$150,000 | 6.2% |
| LOS BANOS | \$120,000 | \$130,000 | -7.7% |
| MERCED | \$108,000 | \$112,000 | -3.6% |
| PLANADA | \$68,250 | \$79,000 | -13.6% |
| WINTON | \$75,500 | \$46,000 | 64.1% |
| Monterey County | \$233,000 | \$260,000 | -10.4% |
| CARMEL | \$790,000 | \$797,500 | -0.9% |
| CARMEL VALLEY | \$530,000 | \$530,000 | 0.0% |
| CASTROVILLE | \$216,500 | \$227,000 | -4.6% |
| GONZALES | \$138,500 | \$170,000 | -18.5% |
| GREENFIELD | \$157,000 | \$158,500 | -1.0% |
| KING CITY | \$137,500 | \$146,500 | -6.1% |
| MARINA | \$260,000 | \$305,000 | -14.8% |
| MONTEREY | \$471,500 | \$413,000 | 14.2% |
| PACIFIC GROVE | \$500,000 | \$689,500 | -27.5% |
| PEBBLE BEACH | \$840,000 | \$914,000 | -8.1% |
| SALINAS | \$215,000 | \$209,000 | 2.9% |
| SEASIDE | \$250,000 | \$325,000 | -23.1% |
| SOLEDAD | \$175,000 | \$172,500 | 1.5% |
| SPRECKELS | \$395,000 | \$534,000 | -26.0% |

DataQuick Monthly Median Price Tables

| County/City/Area | Oct-11 | Oct-10 | % Change |
|------------------------|------------------|------------------|---------------|
| Napa County | \$310,000 | \$307,000 | 1.0% |
| AMERICAN CANYON | \$326,000 | \$338,000 | -3.6% |
| NAPA | \$292,000 | \$285,000 | 2.5% |
| SAINT HELENA | \$582,550 | \$545,000 | 6.9% |
| Nevada County | \$240,000 | \$277,500 | -13.5% |
| GRASS VALLEY | \$174,000 | \$215,000 | -19.1% |
| NEVADA CITY | \$239,000 | \$272,500 | -12.3% |
| PENN VALLEY | \$215,000 | \$230,000 | -6.5% |
| TRUCKEE | \$420,000 | \$415,000 | 1.2% |
| Orange County | \$405,250 | \$439,500 | -7.8% |
| ALISO VIEJO | \$400,000 | \$340,000 | 17.7% |
| ANAHEIM | \$335,000 | \$350,000 | -4.3% |
| BREA | \$411,500 | \$445,000 | -7.5% |
| BUENA PARK | \$330,000 | \$375,000 | -12.0% |
| CAPISTRANO BEACH | \$558,000 | \$687,500 | -18.8% |
| CORONA DEL MAR | \$1,375,000 | \$1,550,000 | -11.3% |
| COSTA MESA | \$475,000 | \$488,000 | -2.7% |
| CYPRESS | \$375,000 | \$492,500 | -23.9% |
| DANA POINT | \$589,500 | \$615,000 | -4.2% |
| FOOTHILL RANCH | \$335,000 | \$335,000 | 0.0% |
| FOUNTAIN VALLEY | \$520,000 | \$550,000 | -5.5% |
| FULLERTON | \$358,000 | \$365,000 | -1.9% |
| GARDEN GROVE | \$335,000 | \$345,000 | -2.9% |
| HUNTINGTON BEACH | \$518,000 | \$555,000 | -6.7% |
| IRVINE | \$505,000 | \$525,000 | -3.8% |
| LA HABRA | \$310,000 | \$322,500 | -3.9% |
| LA PALMA | \$492,500 | \$479,000 | 2.8% |
| LADERA RANCH | \$395,000 | \$535,000 | -26.2% |
| LAGUNA BEACH | \$1,495,000 | \$1,244,500 | 20.1% |
| LAGUNA HILLS | \$456,250 | \$447,000 | 2.1% |
| LAGUNA NIGUEL | \$417,000 | \$515,000 | -19.0% |
| LAKE FOREST | \$345,000 | \$382,500 | -9.8% |
| LOS ALAMITOS | \$665,000 | \$650,000 | 2.3% |
| MIDWAY CITY | \$350,000 | \$388,000 | -9.8% |
| MISSION VIEJO | \$397,250 | \$450,000 | -11.7% |
| NEWPORT BEACH | \$850,000 | \$1,100,000 | -22.7% |
| NEWPORT COAST | \$1,633,500 | \$1,200,250 | 36.1% |
| ORANGE | \$395,000 | \$440,000 | -10.2% |
| PLACENTIA | \$420,000 | \$453,500 | -7.4% |
| RANCHO SANTA MARGARITA | \$372,000 | \$325,000 | 14.5% |
| SAN CLEMENTE | \$575,000 | \$642,500 | -10.5% |
| SAN JUAN CAPISTRANO | \$450,000 | \$415,000 | 8.4% |
| SANTA ANA | \$280,000 | \$300,000 | -6.7% |
| SEAL BEACH | \$585,000 | \$308,000 | 89.9% |
| SILVERADO | \$268,000 | \$513,000 | -47.8% |
| STANTON | \$235,000 | \$262,500 | -10.5% |
| SUNSET BEACH | \$1,250,000 | \$555,000 | 125.2% |
| TRABUCO CANYON | \$555,000 | \$640,000 | -13.3% |
| TUSTIN | \$450,000 | \$436,500 | 3.1% |
| VILLA PARK | \$750,000 | \$1,060,000 | -29.3% |
| WESTMINSTER | \$380,000 | \$414,500 | -8.3% |

DataQuick Monthly Median Price Tables

| County/City/Area | Oct-11 | Oct-10 | % Change |
|-------------------------|------------------|------------------|--------------|
| YORBA LINDA | \$544,500 | \$577,000 | -5.6% |
| Placer County | \$252,500 | \$280,000 | -9.8% |
| ALTA | \$141,000 | \$332,000 | -57.5% |
| AUBURN | \$269,000 | \$260,000 | 3.5% |
| CARNELIAN BAY | \$347,500 | \$486,000 | -28.5% |
| COLFAX | \$143,000 | \$192,000 | -25.5% |
| DUTCH FLAT | \$175,000 | n/a | n/a |
| FORESTHILL | \$177,500 | \$365,000 | -51.4% |
| GRANITE BAY | \$545,000 | \$530,000 | 2.8% |
| HOMEWOOD | \$450,000 | \$662,500 | -32.1% |
| KINGS BEACH | \$170,000 | \$235,000 | -27.7% |
| LINCOLN | \$220,000 | \$277,000 | -20.6% |
| LOOMIS | \$353,000 | \$207,500 | 70.1% |
| MEADOW VISTA | \$404,000 | \$535,000 | -24.5% |
| NEWCASTLE | \$212,500 | \$280,000 | -24.1% |
| OLYMPIC VALLEY | \$615,000 | \$495,000 | 24.2% |
| PENRYN | \$339,500 | \$306,000 | 11.0% |
| ROCKLIN | \$253,000 | \$256,250 | -1.3% |
| ROSEVILLE | \$250,000 | \$270,000 | -7.4% |
| SHERIDAN | \$74,750 | n/a | n/a |
| TAHOE CITY | \$432,000 | \$445,000 | -2.9% |
| Riverside County | \$188,000 | \$198,000 | -5.1% |
| ANZA | \$50,000 | \$169,000 | -70.4% |
| BANNING | \$123,500 | \$130,000 | -5.0% |
| BEAUMONT | \$177,000 | \$187,750 | -5.7% |
| BLYTHE | \$96,750 | \$128,000 | -24.4% |
| CALIMESA | \$141,750 | \$189,750 | -25.3% |
| CATHEDRAL CITY | \$125,500 | \$151,250 | -17.0% |
| COACHELLA | \$126,000 | \$144,250 | -12.7% |
| CORONA | \$316,500 | \$334,835 | -5.5% |
| DESERT HOT SPRINGS | \$93,500 | \$85,000 | 10.0% |
| HEMET | \$120,000 | \$127,500 | -5.9% |
| HOMELAND | \$155,000 | n/a | n/a |
| IDYLLWILD | \$155,000 | \$203,500 | -23.8% |
| INDIAN WELLS | \$624,500 | \$430,000 | 45.2% |
| INDIO | \$165,500 | \$179,000 | -7.5% |
| LA QUINTA | \$255,000 | \$270,000 | -5.6% |
| LAKE ELSINORE | \$185,000 | \$180,000 | 2.8% |
| MECCA | \$80,000 | \$70,000 | 14.3% |
| MENIFEE | \$196,500 | \$225,000 | -12.7% |
| MIRA LOMA | \$230,000 | \$309,250 | -25.6% |
| MORENO VALLEY | \$153,000 | \$155,000 | -1.3% |
| MOUNTAIN CENTER | \$327,500 | \$192,000 | 70.6% |
| MURRIETA | \$244,500 | \$240,000 | 1.9% |
| NORCO | \$398,000 | \$340,000 | 17.1% |
| NUEVO | \$158,250 | \$135,000 | 17.2% |
| PALM DESERT | \$199,000 | \$240,000 | -17.1% |
| PALM SPRINGS | \$217,500 | \$215,000 | 1.2% |
| PERRIS | \$143,000 | \$155,000 | -7.7% |
| RANCHO MIRAGE | \$295,000 | \$409,500 | -28.0% |

DataQuick Monthly Median Price Tables

| County/City/Area | Oct-11 | Oct-10 | % Change |
|------------------------------|------------------|------------------|--------------|
| RIVERSIDE | \$185,250 | \$190,000 | -2.5% |
| SAN JACINTO | \$129,000 | \$138,000 | -6.5% |
| SUN CITY | \$177,000 | \$168,750 | 4.9% |
| TEMECULA | \$280,000 | \$294,000 | -4.8% |
| THERMAL | \$77,500 | \$67,500 | 14.8% |
| THOUSAND PALMS | \$68,500 | \$130,500 | -47.5% |
| WILDOMAR | \$225,000 | \$249,000 | -9.6% |
| WINCHESTER | \$240,000 | \$250,000 | -4.0% |
| Sacramento County | \$155,000 | \$170,000 | -8.8% |
| ANTELOPE | \$160,000 | \$170,000 | -5.9% |
| CARMICHAEL | \$193,000 | \$180,250 | 7.1% |
| CITRUS HEIGHTS | \$135,000 | \$160,000 | -15.6% |
| ELK GROVE | \$212,500 | \$235,000 | -9.6% |
| ELVERTA | \$126,000 | \$155,250 | -18.8% |
| FAIR OAKS | \$211,500 | \$255,000 | -17.1% |
| FOLSOM | \$289,000 | \$320,000 | -9.7% |
| GALT | \$155,000 | \$176,000 | -11.9% |
| HERALD | \$305,000 | \$685,000 | -55.5% |
| MATHER | \$195,000 | \$175,000 | 11.4% |
| NORTH HIGHLANDS | \$74,000 | \$99,000 | -25.3% |
| ORANGEVALE | \$175,000 | \$202,500 | -13.6% |
| RANCHO CORDOVA | \$186,000 | \$235,000 | -20.9% |
| RIO LINDA | \$104,250 | \$130,500 | -20.1% |
| SACRAMENTO | \$124,000 | \$138,000 | -10.1% |
| SLOUGHHOUSE | \$275,500 | \$260,000 | 6.0% |
| WILTON | \$426,500 | \$527,500 | -19.2% |
| San Benito County | \$255,000 | \$247,500 | 3.0% |
| HOLLISTER | \$246,000 | \$245,000 | 0.4% |
| SAN JUAN BAUTISTA | \$389,500 | \$620,750 | -37.3% |
| San Bernardino County | \$150,000 | \$150,000 | 0.0% |
| ADELANTO | \$85,000 | \$90,500 | -6.1% |
| ANGELUS OAKS | \$95,000 | \$117,000 | -18.8% |
| APPLE VALLEY | \$105,500 | \$113,000 | -6.6% |
| BARSTOW | \$60,000 | \$69,750 | -14.0% |
| BIG BEAR CITY | \$142,000 | \$133,000 | 6.8% |
| BIG BEAR LAKE | \$180,000 | \$275,000 | -34.6% |
| BLOOMINGTON | \$150,000 | \$141,750 | 5.8% |
| CEDARPINES PARK | \$51,750 | \$83,000 | -37.7% |
| CHINO | \$250,000 | \$282,500 | -11.5% |
| CHINO HILLS | \$417,000 | \$429,000 | -2.8% |
| COLTON | \$100,000 | \$130,000 | -23.1% |
| CRESTLINE | \$100,500 | \$102,000 | -1.5% |
| FONTANA | \$210,000 | \$188,250 | 11.6% |
| GRAND TERRACE | \$207,500 | \$228,500 | -9.2% |
| GREEN VALLEY LAKE | \$161,500 | \$50,000 | 223.0% |
| HELENDALE | \$144,000 | \$143,500 | 0.4% |
| HESPERIA | \$102,000 | \$115,000 | -11.3% |
| HIGHLAND | \$168,500 | \$204,500 | -17.6% |
| HINKLEY | \$72,000 | \$42,500 | 69.4% |

DataQuick Monthly Median Price Tables

| County/City/Area | Oct-11 | Oct-10 | % Change |
|-------------------------|------------------|------------------|--------------|
| JOSHUA TREE | \$71,000 | \$64,000 | 10.9% |
| LAKE ARROWHEAD | \$277,000 | \$275,000 | 0.7% |
| LANDERS | \$57,000 | \$47,000 | 21.3% |
| LOMA LINDA | \$250,000 | \$185,000 | 35.1% |
| LUCERNE VALLEY | \$124,750 | \$68,000 | 83.5% |
| LYTLE CREEK | \$50,000 | n/a | n/a |
| MENTONE | \$155,000 | \$160,000 | -3.1% |
| MONTCLAIR | \$210,000 | \$246,250 | -14.7% |
| MORONGO VALLEY | \$36,670 | \$70,000 | -47.6% |
| NEEDLES | \$53,750 | \$36,500 | 47.3% |
| ONTARIO | \$197,000 | \$203,000 | -3.0% |
| PHELAN | \$120,750 | \$142,250 | -15.1% |
| PINON HILLS | \$115,000 | \$134,000 | -14.2% |
| RANCHO CUCAMONGA | \$285,000 | \$285,000 | 0.0% |
| REDLANDS | \$222,500 | \$241,000 | -7.7% |
| RIALTO | \$158,000 | \$156,500 | 1.0% |
| RIMFOREST | \$103,000 | n/a | n/a |
| RUNNING SPRINGS | \$77,750 | \$128,000 | -39.3% |
| SAN BERNARDINO | \$110,000 | \$110,000 | 0.0% |
| SUGARLOAF | \$98,000 | \$78,000 | 25.6% |
| TWENTYNINE PALMS | \$80,000 | \$65,500 | 22.1% |
| TWIN PEAKS | \$102,500 | \$72,500 | 41.4% |
| UPLAND | \$329,000 | \$359,500 | -8.5% |
| VICTORVILLE | \$113,250 | \$118,000 | -4.0% |
| WRIGHTWOOD | \$147,500 | \$198,000 | -25.5% |
| YUCAIPA | \$187,000 | \$193,000 | -3.1% |
| YUCCA VALLEY | \$103,000 | \$115,000 | -10.4% |
| San Diego County | \$315,000 | \$335,000 | -6.0% |
| ALPINE | \$435,000 | \$401,250 | 8.4% |
| BONITA | \$425,000 | \$457,500 | -7.1% |
| BONSALL | \$115,000 | \$500,000 | -77.0% |
| BORREGO SPRINGS | \$78,250 | \$137,000 | -42.9% |
| CAMPO | \$134,500 | \$154,000 | -12.7% |
| CARDIFF BY THE SEA | \$542,500 | \$429,750 | 26.2% |
| CARLSBAD | \$551,500 | \$575,000 | -4.1% |
| CHULA VISTA | \$308,000 | \$334,000 | -7.8% |
| CORONADO | \$1,150,000 | \$975,000 | 18.0% |
| DEL MAR | \$1,105,000 | \$1,080,000 | 2.3% |
| EL CAJON | \$275,000 | \$261,000 | 5.4% |
| ENCINITAS | \$603,500 | \$630,000 | -4.2% |
| ESCONDIDO | \$258,000 | \$305,000 | -15.4% |
| FALLBROOK | \$350,000 | \$311,000 | 12.5% |
| IMPERIAL BEACH | \$283,500 | \$300,000 | -5.5% |
| JAMUL | \$400,000 | \$317,250 | 26.1% |
| JULIAN | \$95,000 | \$203,500 | -53.3% |
| LA JOLLA | \$875,000 | \$875,000 | 0.0% |
| LA MESA | \$325,000 | \$326,500 | -0.5% |
| LAKESIDE | \$261,000 | \$275,000 | -5.1% |
| LEMON GROVE | \$218,250 | \$258,955 | -15.7% |

DataQuick Monthly Median Price Tables

| County/City/Area | Oct-11 | Oct-10 | % Change |
|------------------------|-------------|-------------|----------|
| NATIONAL CITY | \$205,000 | \$171,500 | 19.5% |
| OCEANSIDE | \$280,000 | \$275,000 | 1.8% |
| PINE VALLEY | \$251,500 | \$164,000 | 53.4% |
| POWAY | \$410,000 | \$465,000 | -11.8% |
| RAMONA | \$264,750 | \$311,500 | -15.0% |
| RANCHITA | \$195,000 | n/a | n/a |
| RANCHO SANTA FE | \$2,162,500 | \$1,569,500 | 37.8% |
| SAN DIEGO | \$315,000 | \$350,000 | -10.0% |
| SAN MARCOS | \$368,750 | \$340,000 | 8.5% |
| SAN YSIDRO | \$117,000 | \$116,250 | 0.7% |
| SANTEE | \$274,500 | \$320,500 | -14.4% |
| SOLANA BEACH | \$837,500 | \$1,625,000 | -48.5% |
| SPRING VALLEY | \$268,000 | \$233,000 | 15.0% |
| VALLEY CENTER | \$376,500 | \$385,000 | -2.2% |
| VISTA | \$270,000 | \$259,500 | 4.1% |
| WARNER SPRINGS | \$51,000 | \$200,000 | -74.5% |
| San Francisco County | \$631,000 | \$657,500 | -4.0% |
| SAN FRANCISCO | \$631,000 | \$657,500 | -4.0% |
| San Joaquin County | \$151,000 | \$165,000 | -8.5% |
| ESCALON | \$158,000 | \$187,750 | -15.9% |
| LATHROP | \$160,000 | \$204,000 | -21.6% |
| LINDEN | \$227,000 | \$329,500 | -31.1% |
| LODI | \$145,000 | \$170,000 | -14.7% |
| MANTECA | \$183,500 | \$185,000 | -0.8% |
| RIPON | \$225,000 | \$275,000 | -18.2% |
| STOCKTON | \$115,000 | \$125,000 | -8.0% |
| TRACY | \$245,000 | \$245,000 | 0.0% |
| WOODBIDGE | \$153,000 | \$145,000 | 5.5% |
| San Luis Obispo County | \$327,500 | \$362,500 | -9.7% |
| ARROYO GRANDE | \$395,500 | \$390,000 | 1.4% |
| ATASCADERO | \$299,000 | \$302,500 | -1.2% |
| CAMBRIA | \$385,750 | \$415,000 | -7.1% |
| CAYUCOS | \$488,750 | \$439,000 | 11.3% |
| GROVER BEACH | \$275,000 | \$230,000 | 19.6% |
| LOS OSOS | \$308,000 | \$342,000 | -9.9% |
| MORRO BAY | \$425,000 | \$330,000 | 28.8% |
| NIPOMO | \$335,000 | \$405,000 | -17.3% |
| OCEANO | \$174,250 | \$215,750 | -19.2% |
| PASO ROBLES | \$263,500 | \$310,000 | -15.0% |
| PISMO BEACH | \$507,500 | \$463,000 | 9.6% |
| SAN LUIS OBISPO | \$430,000 | \$455,000 | -5.5% |
| SAN MIGUEL | \$195,000 | \$240,000 | -18.8% |
| SHANDON | \$103,000 | n/a | n/a |
| TEMPLETON | \$379,000 | \$332,500 | 14.0% |
| San Mateo County | \$535,500 | \$561,250 | -4.6% |
| ATHERTON | \$3,522,500 | \$1,250,000 | 181.8% |
| BELMONT | \$784,750 | \$785,500 | -0.1% |
| BRISBANE | \$319,250 | \$544,000 | -41.3% |
| BURLINGAME | \$1,245,000 | \$1,430,500 | -13.0% |

DataQuick Monthly Median Price Tables

| County/City/Area | Oct-11 | Oct-10 | % Change |
|-----------------------------|------------------|------------------|---------------|
| DALY CITY | \$430,000 | \$482,000 | -10.8% |
| HALF MOON BAY | \$597,500 | \$541,000 | 10.4% |
| LA HONDA | \$450,000 | \$31,500 | 1328.6% |
| MENLO PARK | \$1,100,000 | \$615,000 | 78.9% |
| MILLBRAE | \$685,000 | \$815,000 | -16.0% |
| MONTARA | \$622,500 | \$777,000 | -19.9% |
| PACIFICA | \$485,000 | \$500,000 | -3.0% |
| PORTOLA VALLEY | \$1,900,000 | \$1,450,000 | 31.0% |
| REDWOOD CITY | \$787,000 | \$605,000 | 30.1% |
| SAN BRUNO | \$467,500 | \$475,000 | -1.6% |
| SAN CARLOS | \$915,000 | \$757,250 | 20.8% |
| SAN MATEO | \$585,000 | \$655,000 | -10.7% |
| SOUTH SAN FRANCISCO | \$437,500 | \$477,500 | -8.4% |
| Santa Barbara County | \$255,000 | \$319,500 | -20.2% |
| BUELLTON | \$180,500 | \$285,000 | -36.7% |
| CARPINTERIA | \$420,000 | \$520,000 | -19.2% |
| GOLETA | \$449,500 | \$492,750 | -8.8% |
| GUADALUPE | \$139,500 | \$140,000 | -0.4% |
| LOMPOC | \$190,000 | \$208,500 | -8.9% |
| SANTA BARBARA | \$715,000 | \$864,000 | -17.3% |
| SANTA MARIA | \$208,000 | \$236,500 | -12.1% |
| SOLVANG | \$535,000 | \$512,000 | 4.5% |
| Santa Clara County | \$450,000 | \$502,500 | -10.5% |
| CAMPBELL | \$552,500 | \$537,500 | 2.8% |
| CUPERTINO | \$996,000 | \$1,022,500 | -2.6% |
| GILROY | \$400,000 | \$360,000 | 11.1% |
| LOS ALTOS | \$1,700,000 | \$1,700,000 | 0.0% |
| LOS GATOS | \$990,000 | \$1,000,000 | -1.0% |
| MILPITAS | \$350,000 | \$417,000 | -16.1% |
| MORGAN HILL | \$435,000 | \$463,500 | -6.2% |
| MOUNTAIN VIEW | \$590,000 | \$707,250 | -16.6% |
| PALO ALTO | \$1,049,000 | \$1,050,000 | -0.1% |
| SAN JOSE | \$385,000 | \$415,000 | -7.2% |
| SAN MARTIN | \$302,750 | \$680,000 | -55.5% |
| SANTA CLARA | \$486,500 | \$510,000 | -4.6% |
| SARATOGA | \$1,315,000 | \$1,100,000 | 19.6% |
| SUNNYVALE | \$500,000 | \$580,000 | -13.8% |
| Santa Cruz County | \$390,500 | \$390,000 | 0.1% |
| APTOS | \$587,500 | \$505,000 | 16.3% |
| BEN LOMOND | \$395,000 | \$570,000 | -30.7% |
| BOULDER CREEK | \$193,250 | \$245,000 | -21.1% |
| CAPITOLA | \$380,000 | \$402,500 | -5.6% |
| FELTON | \$383,000 | \$375,000 | 2.1% |
| FREEDOM | \$253,500 | \$180,000 | 40.8% |
| SANTA CRUZ | \$466,500 | \$534,250 | -12.7% |
| SCOTTS VALLEY | \$540,000 | \$477,500 | 13.1% |
| SOQUEL | \$494,000 | \$460,250 | 7.3% |
| WATSONVILLE | \$260,000 | \$275,000 | -5.5% |
| Shasta County | \$150,000 | \$160,000 | -6.3% |

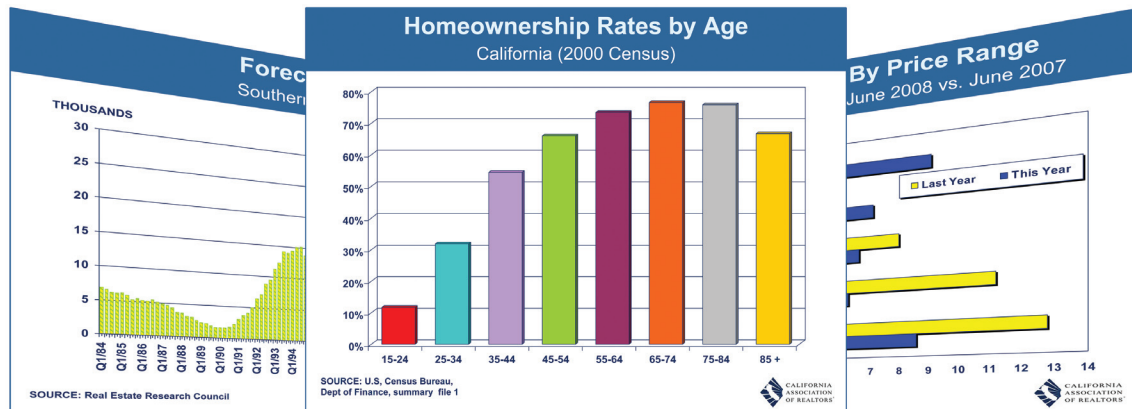
DataQuick Monthly Median Price Tables

| County/City/Area | Oct-11 | Oct-10 | % Change |
|--------------------------|------------------|------------------|--------------|
| ANDERSON | \$117,250 | \$145,000 | -19.1% |
| BURNEY | \$67,500 | \$72,250 | -6.6% |
| COTTONWOOD | \$166,000 | \$130,000 | 27.7% |
| REDDING | \$165,500 | \$177,750 | -6.9% |
| SHASTA LAKE | \$100,500 | \$127,000 | -20.9% |
| SHINGLETOWN | \$126,500 | \$116,000 | 9.1% |
| Solano County | \$188,000 | \$205,500 | -8.5% |
| BENICIA | \$267,000 | \$345,682 | -22.8% |
| DIXON | \$209,000 | \$250,000 | -16.4% |
| FAIRFIELD | \$215,000 | \$231,000 | -6.9% |
| RIO VISTA | \$177,500 | \$200,000 | -11.3% |
| SUISUN CITY | \$165,000 | \$184,000 | -10.3% |
| VACAVILLE | \$225,000 | \$220,000 | 2.3% |
| VALLEJO | \$150,000 | \$150,000 | 0.0% |
| Sonoma County | \$286,500 | \$308,000 | -7.0% |
| BODEGA BAY | \$483,750 | \$680,000 | -28.9% |
| CAZADERO | \$300,000 | \$210,000 | 42.9% |
| CLOVERDALE | \$345,000 | \$274,000 | 25.9% |
| COTATI | \$219,250 | \$207,500 | 5.7% |
| FORESTVILLE | \$205,500 | \$231,500 | -11.2% |
| GLEN ELLEN | \$300,000 | \$687,500 | -56.4% |
| GUERNEVILLE | \$185,000 | \$243,500 | -24.0% |
| HEALDSBURG | \$388,000 | \$367,000 | 5.7% |
| KENWOOD | \$267,000 | \$1,356,500 | -80.3% |
| MONTE RIO | \$265,000 | \$125,000 | 112.0% |
| PENNGROVE | \$555,000 | \$384,000 | 44.5% |
| PETALUMA | \$350,000 | \$392,000 | -10.7% |
| ROHNERT PARK | \$245,000 | \$258,750 | -5.3% |
| SANTA ROSA | \$260,000 | \$278,500 | -6.6% |
| SEBASTOPOL | \$471,000 | \$504,750 | -6.7% |
| SONOMA | \$321,000 | \$535,000 | -40.0% |
| THE SEA RANCH | \$798,750 | \$559,000 | 42.9% |
| WINDSOR | \$301,000 | \$349,500 | -13.9% |
| Stanislaus County | \$129,500 | \$140,000 | -7.5% |
| CERES | \$140,000 | \$155,000 | -9.7% |
| DENAIR | \$100,000 | \$210,250 | -52.4% |
| EMPIRE | \$75,000 | n/a | n/a |
| HUGHSON | \$200,000 | \$176,750 | 13.2% |
| KEYES | \$82,500 | \$101,000 | -18.3% |
| MODESTO | \$115,000 | \$120,500 | -4.6% |
| NEWMAN | \$136,500 | \$122,500 | 11.4% |
| OAKDALE | \$185,000 | \$176,500 | 4.8% |
| PATTERSON | \$139,000 | \$159,000 | -12.6% |
| RIVERBANK | \$123,000 | \$160,000 | -23.1% |
| SALIDA | \$143,000 | \$161,000 | -11.2% |
| TURLOCK | \$142,500 | \$162,000 | -12.0% |
| WATERFORD | \$98,500 | \$115,000 | -14.4% |
| Sutter County | \$134,000 | \$147,000 | -8.8% |
| LIVE OAK | \$135,000 | \$137,500 | -1.8% |

DataQuick Monthly Median Price Tables

| County/City/Area | Oct-11 | Oct-10 | % Change |
|-----------------------|------------------|------------------|---------------|
| SUTTER | \$110,000 | \$125,000 | -12.0% |
| YUBA CITY | \$134,000 | \$149,000 | -10.1% |
| Tulare County | \$127,250 | \$129,500 | -1.7% |
| DINUBA | \$152,000 | \$160,000 | -5.0% |
| EXETER | \$119,500 | \$127,500 | -6.3% |
| FARMERSVILLE | \$71,750 | \$96,500 | -25.7% |
| IVANHOE | \$68,000 | \$40,000 | 70.0% |
| LINDSAY | \$103,500 | \$117,500 | -11.9% |
| OROSI | \$111,750 | \$109,000 | 2.5% |
| PIXLEY | \$45,000 | \$71,250 | -36.8% |
| PORTERVILLE | \$102,000 | \$110,000 | -7.3% |
| SPRINGVILLE | \$213,000 | \$155,000 | 37.4% |
| TERRA BELLA | \$78,500 | \$106,500 | -26.3% |
| TIPTON | \$79,500 | \$74,500 | 6.7% |
| TULARE | \$118,000 | \$110,000 | 7.3% |
| VISALIA | \$144,000 | \$152,000 | -5.3% |
| WOODLAKE | \$195,000 | \$71,000 | 174.7% |
| Ventura County | \$335,000 | \$360,000 | -6.9% |
| CAMARILLO | \$390,000 | \$427,750 | -8.8% |
| FILLMORE | \$305,000 | \$270,000 | 13.0% |
| MOORPARK | \$405,000 | \$532,750 | -24.0% |
| NEWBURY PARK | \$500,000 | \$467,000 | 7.1% |
| OAK PARK | \$378,000 | \$591,000 | -36.0% |
| OAK VIEW | \$282,500 | \$327,500 | -13.7% |
| OJAI | \$407,500 | \$367,750 | 10.8% |
| OXNARD | \$265,000 | \$280,000 | -5.4% |
| PORT HUENEME | \$189,500 | \$211,250 | -10.3% |
| SANTA PAULA | \$148,000 | \$235,000 | -37.0% |
| SIMI VALLEY | \$352,000 | \$363,318 | -3.1% |
| THOUSAND OAKS | \$485,000 | \$475,000 | 2.1% |
| VENTURA | \$325,000 | \$355,000 | -8.5% |
| WESTLAKE VILLAGE | \$602,500 | \$650,000 | -7.3% |
| Yolo County | \$200,000 | \$225,000 | -11.1% |
| DAVIS | \$395,000 | \$415,000 | -4.8% |
| EL MACERO | \$355,000 | \$465,000 | -23.7% |
| ESPARTO | \$163,000 | \$160,000 | 1.9% |
| WEST SACRAMENTO | \$181,000 | \$197,000 | -8.1% |
| WINTERS | \$287,500 | \$157,500 | 82.5% |
| WOODLAND | \$179,250 | \$204,000 | -12.1% |
| YUBA County | \$115,750 | \$115,000 | 0.7% |
| BROWNS VALLEY | \$198,500 | \$165,000 | 20.3% |
| DOBBINS | \$265,000 | n/a | n/a |
| MARYSVILLE | \$83,750 | \$108,000 | -22.5% |
| OLIVEHURST | \$134,000 | \$115,000 | 16.5% |
| OREGON HOUSE | \$146,750 | n/a | n/a |
| WHEATLAND | \$72,500 | \$163,000 | -55.5% |

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